

**Why They Are Not More Successful
Getting Trade in Mexico—Too Gruff
Their Methods—A Mexican Merchant
Ideas—Losing a Customer.**

After all the most reliable information a foreign country must be derived from her say. It requires years of residence and experience to entitle one to speak intelligently of the social, industrial or commercial condition of a nation. For this reason I never hesitate to apply to old residents, foreign native, for points on any given subject relating to the life of the people. I prefer this method to that of which the Mexicans com-

After all the most reliable information from a foreign country must be derived from her people. It requires years of study to learn how to speak intelligently of the social, industrial or commercial condition of a nation. For this reason I never hesitate to apply to you for any given subject relating to the life of the people. I prefer the method to that of which the Mexicans can explain so better, as they are not so well acquainted with the plain. "Your young ladies come down here," they say, "stay a week, buy a room of pup and a bunch of phoetog, and amint the country." I have to write up—how to save the name!—our country and its sources. How can such superficial reports be other than misleading? There is a great deal to be learned. With the knowledge of the language, without contact with the people, except the miscellaneous herd gathered at the hotels and public vehicles, and amid the noisy and vulgar crowd, it is impossible to have a word judgment of one's surroundings. It is impossible as to a cat in a strange garret. Make no apology, therefore, for resorting to you. I have been in Mexico for thirty-three years resident in the capital, and I am sure my own impressions of American interests in that country. Of foreign products, his criticisms are none the less valuable to his coming from an outsider.

Seated in his cosy office, lined with shelves full of catalogues of American and foreign machinery, and with an accumulation of telegrams greeting the eye in every direction, I listened to his ready speech, now in English, now in German, or French, or Spanish; as the necessities of the different persons calling upon him demanded.

"American trade," he said, "outside building and running railroads, is in its infancy in this country. You think you have done something, but the French, English and Spaniards control, but the French, English and Spaniards control."

There are not over a dozen American houses doing business in this city and they deal mainly in machinery. Yet with your vast industrial system and railways means of communication by rail and steamship, your people ought to monopolize the market."

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[illegible][illegible]

"Third—Again," he continued, "you propose to 'push things' here, just as you do the states, forgetting that to do so you must push aside at least 100 years' difference in age and civilization between the two countries. These people are intensely conservative, and can't and won't adopt modern methods in a jiffy, and I think you Americans had better keep out of it."

[illegible]

Color Blindness.
Women have amber color sense and as

blom color blind, but when they are defective they often transmit it, mainly in the female line.

Coke blindness is, as a rule, congenital and hereditary, and for that reason, incurable. Of course temporary color blindness, such as occurs in hysteria or head injuries, need not be irremediable. —Lithographer and Printer

Laggards in the Dismal Swamp.

A correspondent of The New York Evening Post goes on a trip through the famous Dismal swamp. The Post says that 2,000 negroes are logging in that pestiferous place, who are worse off than when they were slaves, because now they barely make a living, and there is no one to take care of them in sickness or old age.

Poetic View of Cremation.

A poetess sees beauty in everything.

Fanny goods, books, periodicals, stationery, toys, etc., at the Pioneer News

Ideas of Gamblers—The Various Classes of So-Called "Lucky" Men.

It is our consideration the general idea which men have respecting what they call "luck." We shall find that what they call "luck" is affording clear evidence that there is such a thing as luck in the realm of law. Nay, they adopt such a notion of ideas about events that are so-called "lucky" that the kind of evidence they must have been obtained.

Next, gamblers recognize they start on a gambling career with a fairly good luck, retaining the

of men about luck in gambling is very curious. In small the ideas of luck about luck in life.

The first of these is the belief that men as always lucky in some way, of course, that they suppose they win, but that some men are lucky in spelling, and some in finding the vein, to use the phrase of the gamblers like Steinmetz and others. Some have reduced their luck into a series of numbers, and look at the cards.

Next, gamblers regard luck as starting on a gambling career, and a good luck, retaining the character of a constant, and not losing it once for all. Some gamblers constantly unlucky, and others regard the great luck of a number of men, as a constant, and sometimes "in" vein, and sometimes "out" if they are to be successful, according to the superstitions of the gambling world. Some are careful to watch the course of events.

According to Steinmetz, the majority on all such questions, is the earnestness of the gamblers in believing in the existence of supernatural forces, according as they are ready to the dictates of gambling, and when they are in the run they are able to see clearly the majority of the chances, hence

of luck they must withdraw will not do this they are likely to be one of the unlucky. People whose, according to the Chinese, who are pursued by evil spirits. They are never in the position to win during the first half of the year. They lose more during the second half. Usually they lose all their money. Gamblers recognize the signs and begin unfortunates to change of luck later and have a few of the lucky fractions. They usually ascribe to the event which, to the misfortune of outsiders, is due to nothing whatever. In the

ner's luck. For instance, he suggested when the man married he'd be a shrew; or because he took on white waistsuits—*Proctor's Magazine*.

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An impression of sound was secured by the new method. It was of absolute accuracy. It will reproduce voices of a quartet of singers, of some words and tones as spoken, reproduced, the baritone, the soprano, etc., just as originally perceived in lesser volume. The impression is set in the wax that a stringing is taken from it and the sound is reproduced a month or 100 years after and with the practical utility of the gramophone. Instead of an amanuensis, the teacher can be taken with him. It is claimed, and all that is needed is to take it and set it to work, that the world's great music is

can be done at leisure, the writing, going back, or writing as and as convenient. An invoice is taken with absolute accuracy, reserved and written out at the offices of the talkers being easily obtainable. If such perfection should have been obtained, the value of invention can scarcely be overestimated.—Washington Cor. Indianapolis.

A copy of Lincolnton's "Colored man" is marked at 25 cents. Here one can buy a book for a trifle, but it is a painful look at it. It is not a book on the theory that a book is a tea store chronic, that books can be read, but to place where the can not help seeing them. The man of cloth, of course, and was placed, say that would have been a book, the covering of a silk, but the book and the cover and the book and the cover mixed on it and on other books. It is all until they were killed. The publishers seem to think that the book is a must be hated like the book.

g colors bore their attention attracted. The binding and the cover be cheap where a big discount is offered, but it is shameful to tempt the young book buyers by selling gaudy dummies as these are called. Cheap books are an advertisement; the lower the price the better, if only in good taste. Not because and gold should alone be used to tempt them.—Brooklyn Eagle.

Northrup had been dispatched to the front lines to start for orders. We were sitting on benches, telling stories, and smoking in genuine camaraderie. During most of the talking, Private Patrick was in the middle of a story. Northrup rode up alongside him, and reported. The sergeant walked slowly out to a low fence, encamped in a yard, and then returned for not to exceed fifteen minutes. Turning, walked quickly back to his adjutant general, obeyed his orders, and in five minutes returned with his seat and his story. *Adapted from "The Last Days of Pompeii" by H. G. Wells*

...within half an hour, the...
...forced a crossing at Sandpoint...
...ht, and made the memoranda...
...Atlanta, cutting the railroad...
...y's Station, and running the...
...infantry and artillery in moving...
...back to the Union lines. 1900...
...Curstone Craters. 1900...
...were two Japanese and...
...men in the late graduation...
...rbor.

BAKING POWDER
Absolutely Pure.

ORDS. BAKING POWDER
Set N. E.